

Outreach & Communications

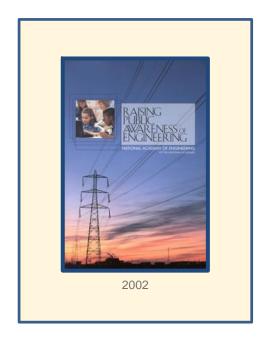
CAETS Communications Committee Meeting | Oct 5, 2023

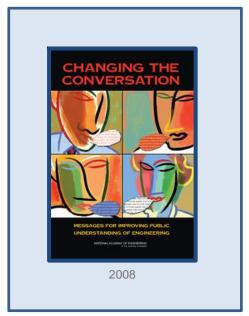
Eileen Erickson, Director NAE Office of Outreach & Communications

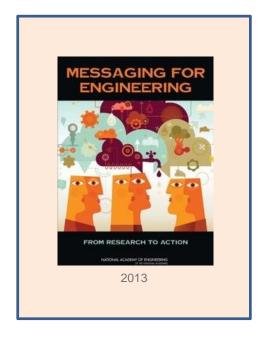




Research – NAE Studies







WGBH Educational Foundation undertook two major projects, **EYL** and **Design Squad**, to put the recommendations from the CTC report into practice. <u>Engineering a Change in Perception</u>, *The Bridge*, Summer 2011.



Challenge

"A campaign of the necessary size and duration to measurably improve the public understanding of engineering will require significant resources. Our consultants proposed a "conservative" price tag of \$12

million to \$25 million per year for two or three years.

The committee believes that, although this may be enough to initiate a campaign, the long-term costs would be much higher."

Think about the economy in 2008. Not conducive for initiating such a costly campaign.

Published 2008



Updated Research – Messages Matter

Top Three (of 13 tested) Messages

Message 1:

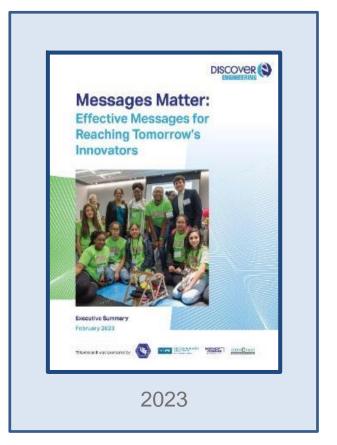
Engineering is a career that is open to everyone.

Message 2:

Engineering is a well-paid and prestigious field that sets students up for success.

Message 3:

Engineers can make a world of difference.



Increase Awareness PSA Campaign

NAE's Call to Action development campaign video was repurposed into :60, :30, :20, and :15-sec PSAs. The :60 and :30-sec clips were distributed nationwide May 1 to raise public awareness of engineering.

Main messages align with research findings:

- "Calling All Big Thinkers" -- Engineering is a career that is open to everyone
- Engineers can make a world of difference



Call to Action: Calling All Big Thinkers

See all on NAE YouTube page





PSA Results: States

2023 Airing Data May 1-October 4

18 States

29 Markets

80 Stations

82 Average Airings per Stations

8,099 Total Airings

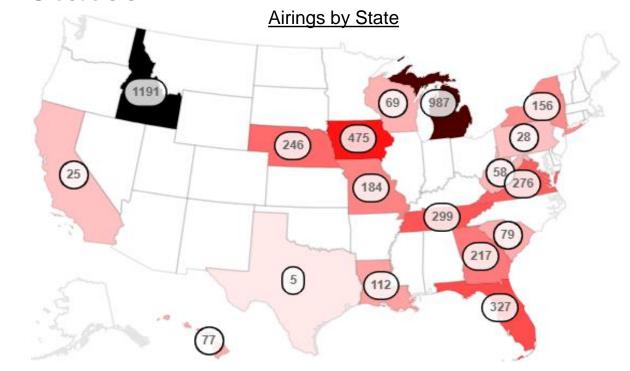
4,548,000 Impressions

\$1,101,464

NAB Dollar Value*

\$5,398,098

Squad Dollar Value**



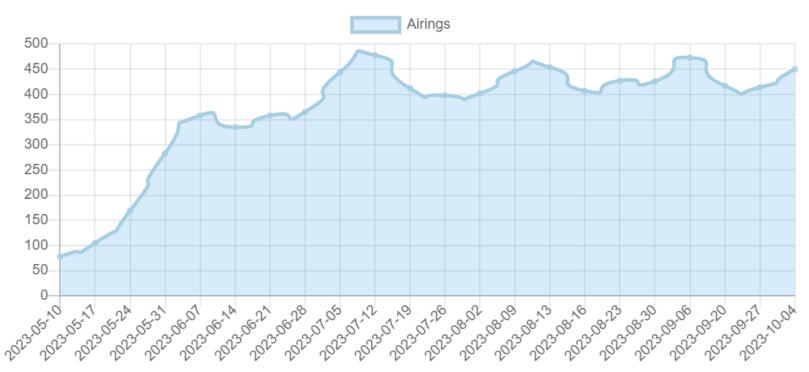
- NAB Dollar Value is based on an outdated estimation from the National Association of Broadcasters calculated at \$136 per airing
- ** The Squad Dollar Value "SQAD" is an estimation factoring in audience, market area, and time of day provided by Nielsen.



PSA Campaign – Airing Times

Dayparts	Markets	Stations	Airings	
EM (5AM-9AM)	29	74	1822	
DT (9AM-4PM)	27	65	1865	65% of
EF (4PM-8PM)	25	58	1127	airings
PT (8PM-10PM)	20	38	484	
LE (10PM-1AM)	24	62	1128	
LN (1AM-5AM)	28	64	1673	
Total	29	80	8099	

PSA Airing Consistency





Increase Awareness of Engineering

NAE, in partnership with USC Viterbi School of Engineering, launched a weekly social media news series, "The Circuit," to highlight stories of notable engineering research and innovations.

"The Circuit" is posted on Instagram, Facebook, Twitter, LinkedIn, TikTok and YouTube each Thursday morning.

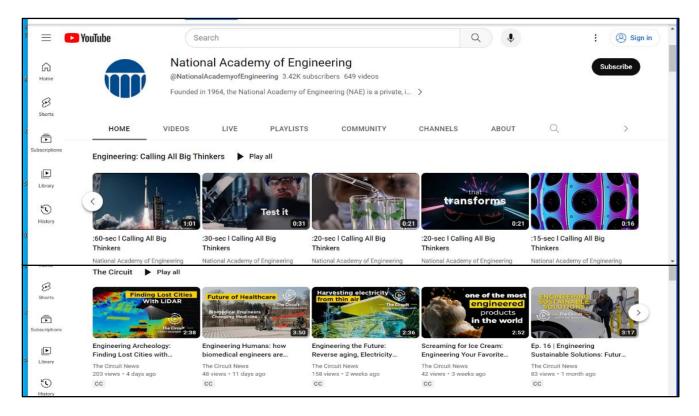
See all at https://linktr.ee/thecircuitnews



USC Viterbi



Playlists on NAE YouTube





...promoting a vibrant engineering profession and public appreciation of engineering.

